

#### **Community Partnership Initiatives**

## **Financing for Affordable Rental Housing**

#### **Fact Sheet**

BC Housing provides favourable terms for both interim and long-term financing to non-profit societies to create self-sustaining, affordable rental housing projects through the Community Partnership Initiatives program.

#### General guidelines for borrower eligibility:

- The borrower must be a registered non-profit society.
- The society's constitution and bylaws must meet BC Housing's requirements.
- Borrowers must have demonstrated management expertise in operating an affordable rental housing project of a similar type and size.
- The borrower is required to enter into an operating agreement with BC Housing.
- For more information on our interim and long-term construction financing requirements, please request a meeting with our Development and Asset Strategies Branch.

### **Advantages with BC Housing financing:**

**Flexibility** – Non-profit societies may obtain interim and long-term financing for up to 100 per cent of the construction costs for an affordable rental housing project.

**Low interest rates** – BC Housing financing provides access to competitive interim construction interest rates as posted on BC Housing's website under Community Partnership Initiatives at <a href="https://www.bchousing.org/Partners/Opportunities/Current/CPI">www.bchousing.org/Partners/Opportunities/Current/CPI</a>.

**Loan insurance** – All long-term financing is insured with Canada Mortgage and Housing Corporation.

**Availability** – Financing is available from BC Housing for a range of affordable rental housing initiatives, including new construction as well as purchases and conversions of existing buildings.

**Low borrowing costs** – *One per cent* loan fees and no application fees are required.

# **Common Terms and Conditions**

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| Loan Purpose                            | To provide interim and/or arrange long-term financing for the creation of affordable rental housing units for eligible low- and moderate-income households in British Columbia.  |
|   | For residential units with less than two (2) bedrooms, a gross household income that does not exceed the median income for families without children, as determined by BC Housing from time to time based on data provided by Statistics Canada. |
|   | For residential units with two (2) or more bedrooms, a gross household income that does not exceed the median income for families with children, as determined by BC Housing from time to time based on data provided by Statistics Canada.      |
|   | More information: <a href="http://www.bchousing.org/Partners/Opportunities/Current/CPI/FAQ">http://www.bchousing.org/Partners/Opportunities/Current/CPI/FAQ</a> .  |
| Maximum Loan                            | A loan for the development of an affordable rental housing project may be up to 100 per cent of the total cost to complete construction as determined by BC Housing.   |
| Loan Amortization                       | The typical amortization period is 35 years.   |
| Minimum Debt<br>Coverage Ratio<br>(DCR) | The minimum debt coverage ratio (DCR) is 1.2 based on market rents or 1.1 based on below market rents.   |
| Mortgage Loan<br>Advances               | All mortgage loan advances must be supported by substantiated construction progress claims (up to the approved maximum loan amount).   |
| Borrowing Costs                         | <ul> <li>Include:</li> <li>One per cent of maximum loan</li> <li>\$75 per unit up to a maximum of \$5,000 per loan</li> <li>Legal and other costs incurred by BC Housing.</li> </ul>   |
| Construction Loan<br>Repayment          | During construction, the interim loan is fully repayable on demand. At project completion, BC Housing will make arrangements to takeout the interim loan.  |
| Take-Out Lender                         | Upon project completion, BC Housing will facilitate a take-out mortgage with a third party lender (the Take-Out Lender) to obtain the best interest rate through a competitive bidding and selection process.                                    |

| Project Monitor           | BC Housing may engage a quantity surveyor to retain an independent cost estimate at some, or all of the following project design stages: schematic design, design development, 50 per cent working drawings, and 100 per cent pre-tender working drawings. The quantity surveyor may also be requested to provide loan monitoring services to confirm the contractor's progress claims during construction and provide a value analysis, if required. |
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| Construction<br>Contract  | BC Housing will consider construction methods that are the most suitable for the proposed project culminating with a guaranteed fixed price contract (based on Canadian Construction Documents Committee standards) with BC Housing supplementary general conditions.   |
| Bonding<br>Requirements   | Fifty per cent on labour and materials and 50 per cent on performance of all major contracts (such as structural, mechanical, electrical, forms and concrete) is required.  |
| Insurance<br>Requirements | <ul> <li>Construction Insurance requirements:</li> <li>The borrower/owner is required to obtain and maintain insurance through the BC Housing Owner-Controlled Insurance Program.</li> <li>Operating Insurance requirements:</li> <li>The borrower/owner is required to obtain a quote from Marsh Canada that has a group insurance program for non-profit housing societies.</li> </ul>  |

For more information about the Community Partnership Initiatives program visit: <a href="https://www.bchousing.org/Initiatives/Financing/CPI">www.bchousing.org/Initiatives/Financing/CPI</a>